

Report at the INAF 6th Board Meeting

*– Thomas Hsiang
June 3, 2017*

Financial report

Review of spending and investment

Status review of National Go Center

Planning report from NGC

INAF Financial Report 2016-2017

Investment Accounts

Current balance (*updated on 3/31/2017*)

First Republic	\$ 1,981,656
Bank of America	\$ 9,195
Total	\$ 1,990,851
Previous (9/30/2015)	\$ 2,010,897
Expense	\$ (75,928)
Investment gain/loss	\$ 55,882

Current portfolio (managed by *First Republic Private Client Group*)

Cash	30%
Mutual fund	1%
Equity	37%
Fixed income	32%

Budget for 10/2016-9/2017

10/2016 - 9/2017 financial status (as of 5/30/2017)

Items	Budget	Details	Balance
Operation	-\$8,200		
Website rental, office		\$500	\$500
Website maintenance		\$2,500	\$1,615
BM		\$4,000	4,000
Accountant		\$1,200	-\$428
Project expense	-\$97,000		
NK inbound project		\$7,000	\$600
Go Center start-up		\$45,000	\$0
Go Center first year		\$45,000	\$22,500
Total spending budget	-\$105,200		\$28,782
Designated spending	\$90,000		
Surplus carry-over	32,580		
Surplus/deficit carry-forward			\$17,380

Assessment of Financial Status

- By INAF Board decision, the investment strategy was to be conservative. The annual spending target is 4.5% of asset.
- Currently we are 70% invested. Expect to be 100% invested by end of 2017.
- The initial seed fund of INAF was ~\$1,940,000 starting on 1/1/2015. Currently it is at ~\$1,990,000.
- The past six months have had large expenses from projects, including the initial start-up fund for NGC.
- Over the same period, the invested portion of the fund grew by ~4.0%.

Review of National Go Center Opening

- NGC opened on 4/28 at 4652 Wisconsin Ave., NW DC, with floor space of ~163 tatami.
- INAF funds NGC with seed fund of \$45K and continuing operation at ~\$45K/year for the first five years.
- The NGC is fully incorporated and unites the Maryland, Virginia, and DC area Go clubs.
- The opening ceremony was attended by Mr. and Mrs. Dan from Nihon Kiin, President Andy Okun of AGA, and representatives from DC government, Japanese Embassy, Japan-America Center, AGF.
- NGC opening was covered by news outlets, e-journals, and *Tokyo Shinbun* in detail.



Notable Quotes from Guests

- *Mr. Dan* – Congratulations on the splendid set-up! Nihon Kiin has a long-standing goal of promoting Go to the world and NGC will surely contribute to that goal.
- *Mr. Okun* – NGC is more than just physical space, it symbolizes a community coming together.
- *Mr. Hsiang* – NGC adds to the sequence of recent world-wide Go developments and will help American Go reach new heights.
- *Mr. Benson* – NGC continues the tradition of Japanese Go community helping American Go and fits the vision of the late Iwamoto sensei.
- *Mr. Hitzig* – NGC will help bring many cultures together using Go as a vehicle.



The INAF-NGC Model

- The NGC is formed from the Go communities on up, not top-down as previous centers. In addition, AGA, AGF, INAF all have vested interest.
- More than just a regional Go playing salon, NGC should serve many additional regional and national functions for AGA.
- Financially, NGC leverages endowment income, donations, discounts, with membership fees, *without Kiin payments!* – It is therefore much more financially sustainable.

NGC Near-Term Plans *(by Gurujeet Khalsa)*

- NGC opens 5 nights a week, plus some weekdays. Saturday afternoon is for youths.
- Ten tournaments per year will be held.
- Marketing team is being built.
- Internet matches and broadcast are provided.
- Currently NGC is run by volunteers – no hired staff.
- Financial data are shown on next page.

NGC Finances for First 3 Years

	Year 1	Year 2	Year 3
Income			
Memberships/Donations	15,000	15,000	15,000
Outreach, Events, Workshops	4,000	5,000	6,000
Merchandise sales (Includes tax)	2,500	2,500	2,500
INAF subsidy	90,000	45,000	45,000
Total Income	111,500	67,500	68,500
Expense			
Rent	38,500	42,000	43,155
Property Tax	8,784	8,784	8,784
Utilities	5,600	3,600	3,600
Purchase of Merchandise	1,500	1,500	1,500
Taxes and Licenses	1,000	1,000	1,000
Outreach, Events, Workshops	2,000	2,000	2,000
Accounting, Legal, Insurance, Supplies	2,500	2,500	2,500
Buildout, furniture, equipment	47,000	500	500
Total Expense	106,884	61,884	63,039

Surplus/Deficit

4,616

5,616

5,461